
Extraordinary Great South Joint Shareholders Committee

OPEN MINUTES

Minutes of a meeting of Extraordinary Great South Joint Shareholders Committee held in the Great South, 143 Spey Street, Invercargill on Friday, 13 December 2024 at 8:01 am – 8:57 am.

PRESENT

MEMBERS PRESENT

A class shareholders

Rob Scott, Mayor Southland District Council (Chair)
Ben Bell, Mayor, Gore District Council
Nobby Clark, Mayor, Invercargill City Council
Nicol Horrell, Chair, Environment Southland

Member

Jackie Flutey, Chief Executive Officer, Community Trust South

MEMBER APOLOGIES

Sheree Carey, Chief Executive Officer, Southland Chamber of Commerce
Chris Ramsay, Chief Executive, Invercargill Licensing Trust
Daryl Haggerty, Acting Chief Executive, Southern Institute of Technology

IN ATTENDANCE

Ian Collier, Board Chair, Great South
Chami Abeysinghe, Chief Executive, Great South
Trudie Hurst, Group Manager Community Engagement and Corporate Services, Invercargill City Council
Michael Day, Chief Executive, Invercargill City Council
Wilma Falconer, Chief Executive, Environment Southland
Suzanne Hotton, General Manager Finance, IT and Facilities, Great South
Megan Seator, Policy Advisor, Southland Mayoral Forum
Michal Gray, Democracy Advisor, Southland District Council

1 Apologies

Apologies for late arrival were received from Daryl Haggerty, Sheree Carey and Chris Ramsay.

Moved Chair Horrell and Mayor Bell and resolved that the Great South Joint Shareholders accepts the apologies.

2 Leave of absence

At the close of the agenda no requests for leave of absence had been received.

There were no requests for leave of absence.

3 Conflict of Interest

There were no conflicts of interest declared.

4 Extraordinary/Urgent Items

There were no Extraordinary/Urgent items.

Reports

6.1 Regional Deals

Record No: R/24/12/74728

Chami Abeysinghe, Chief Executive, Great South circulated the draft expression of interest attached to these minutes.

Resolution

Moved Mayor Scott, seconded Mayor Clark

That the Great South Joint Shareholders Committee:

- a) **receives the report titled "Regional Deals".**

- b) **agrees that Chami Abeysinghe progresses with the preparing the draft expression of interest to be circulated by email to the committee members before being submitted on 18 December 2024.**

The meeting concluded at 8:57 am

CONFIRMED AS A TRUE AND CORRECT RECORD OF A
MEETING OF THE GREAT SOUTH JOINT
SHAREHOLDERS COMMITTEE HELD ON 13
December 2024

DATE:.....

CHAIRPERSON:.....

DRAFT

Regional Deals

Registration form

The purpose of this form is to confirm your region's intention to submit a proposal for a Regional Deal by 28 February 2025. Please note that 'regions' in the context of regional deals should be a configuration of territorial authorities within a defined economic and geographic area and must include the regional council where relevant.

Please include:

- The councils that intend to form a region for the purposes of a Regional Deals' proposal.
All four councils located within the Murihiku Southland geographic region intend on collaborating for a regional deal with central government. The four councils include:
 - Invercargill City Council
 - Southland District Council
 - Gore District Council
 - Southland Regional Council, Environment Southland

The councils are shareholders of the Southland Regional Development Agency trading as Great South and will be using this CCO as the vehicle to lead the proposal development.

Great South shareholders also include the two licensing trusts in the region, Invercargill Licensing Trust (ILT) and Matura Licensing Trust (MLT), the Southland Business Chamber, Southern Institute of Technology (SIT) and member, Community Trust South. Great South also has a formal agreement with the four Papatipu Runanga in our region, and they will liaise and collaborate with mana whenua to ensure they endorse and support any proposals submitted on behalf of the region.

- Key contact people (including names, titles, contact details).
 - **Mayor Rob Scott – Southland District Council Mayor and Chair of Great South's Joint Shareholder Committee**
E: Rob.Scott@southlanddc.govt.nz
M: 021 609 567
 - **Ian Collier – Chair, Great South**
E: ian@greatsouth.nz
M: 027 542 0209
 - **Chami Abeyasinghe – Chief Executive, Great South**
E: chami@greatsouth.nz
M: 021 170 4053

Optional:

- Please identify any projects/focus areas you are considering including in your final proposal. Note you will not be assessed on this, this is to assist in central government coordination.
In June 2023 Great South launched Beyond 2025, Southland Long-Term Plan (the Plan) that identified significant growth and diversification opportunities for Murihiku Southland. Beyond 2025 was a collaborative effort involving 200+ businesses that provided their

insights as well as 100+ presentations and hui with community groups, organisations, businesses, iwi, and various agencies throughout the region.

Due to the collaborative nature of the Plan, this has been endorsed by all four councils, iwi, community groups and local businesses. They believe that with our clearly identified opportunities, we are in a strong position to support New Zealand's target to double the country's export value.

We understand that we must be globally competitive in a New Zealand setting and to do so we need to:

1. Grow efficiencies within businesses through innovation, new technology, automation etc.,
2. Grow the value of exports and
3. Do this in a low emission environment.

Accordingly, we propose that a Murihiku Southland regional deal will focus on:

- Aquaculture – building it to be a \$1B industry (at the very least), working with private investors, iwi, councils, South Port, Invercargill Airport, SIT and the local community to build the required infrastructure, energy, water, roading and workforce.
- Tourism – driving higher value from our visitors and increasing the visitor expenditure to \$1Billion. This will include developing Bluff as a destination, building Te Taurapa o te Waka, Te Unua Southland Museum, business events and the Southern Pou in relation to the South Land Story.
- Agriculture – building transport efficiencies, access to renewable energy, developing agtech, supporting technology advancements, innovation, and automation all with the aim of gaining higher value from current exports, support new businesses into exports, ensure businesses meet climate regulatory obligations and developing new opportunities i.e. new crops to support aquafeed and/or global plant-based protein needs.

In order to develop these industries, we will:

1. Commit to spatial planning for the region.
2. Progress a regional water resilience plan + implementation plan for key infrastructure needed to support the above industries to grow.
3. Design a regional export plan including an integrated transport plan.
4. Progress our decarbonisation outreach programmes, enabling our exporters to meet mandatory climate related disclosures imposed by the export markets.

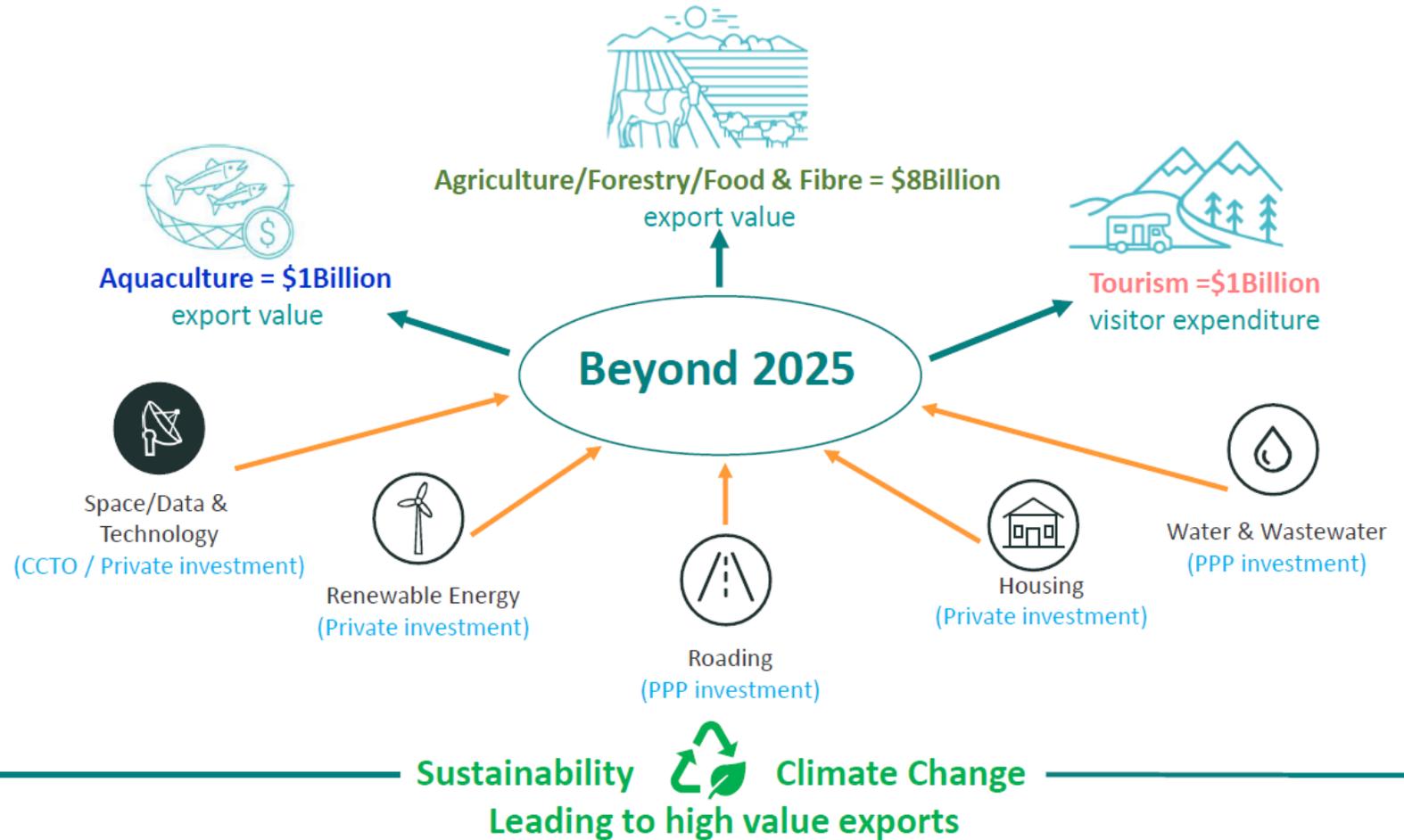
What we need from Government is to:

1. Support local government re-organisation in Southland.
2. Commit to revenue sharing options.
3. Reduce regulations, breaking down barrier for growth.

MURIHIKU SOUTHLAND REGIONAL DEAL

Government investment through:

- Govt support to re-organise Southland
- Easier regulations
- Commit to revenue sharing options through:
 - Portion of GST/Tax returns back to region
 - International Visitor Levy
 - FAR rates for roads
- Establish a Growth Plan for Tourism
- Allow us to implement cabinet decisions on Milford Opportunities
- RIF – to support private investment



Please complete the attached registration form and submit it to RegionalDeals@dia.govt.nz by 18 December. For further questions, please contact your DIA Partnership Director below or email us at RegionalDeals@dia.govt.nz.

<i>Regions</i>	<i>DIA Partnership Director</i>	
Northland/Auckland/Waikato	Vanessa Blakelock	Vanessa.blakelock@dia.govt.nz [021 832 417]
Bay of Plenty/Gisborne Tairāwhiti/Hawkes Bay/Manawatū Whanganui/Taranaki	Caroline Dumas	Caroline.dumas@dia.govt.nz [022 652 5199]
Wellington/Otago/Southland	Warren Ulusele	Warren.ulusele@dia.govt.nz [021 227 8187]
Nelson City and Tasman /Marlborough/Canterbury/ West Coast	Paul Barker	Paul.barker@dia.govt.nz [027 610 7508]

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